



Convert your “classic” reports in just seconds

Our Reports ForNAV Converter makes it really easy to run reports developed for Microsoft Dynamics NAV in C/SIDE (also known as “classic” reports) on newer Microsoft Dynamics NAV versions requiring the RDLC format. Simple. Fast. Accurate. And becoming a ForNAV partner is just as easy. There is no partner fee and everything you can find on our website is free. This includes online training, documentation, support, and marketing material. You get full access to the product for development and your own internal use.

Challenges

- ✓ Upgrading reports can be very expensive for customers.
- ✓ Customers do not feel they get value for money.
- ✓ Most customers have already paid once to develop the reports - and now you ask them to pay again.
- ✓ Upgrading reports to RDLC can be difficult to estimate.
- ✓ Upgrade projects are often delayed due to tough reporting discussions.
- ✓ RDLC reports are often complicated and expensive to maintain.
- ✓ Limited resources are available for Report Builder and Visual Studio.

Solution

- ✓ ForNAV delivers an automated 1:1 conversion of reports.
- ✓ You can do a test conversion to convince customers prior to a final decision.
- ✓ ForNAV does not require any special skills. If you know NAV, you can use ForNAV.
- ✓ The customer can choose a perpetual or a subscription model - independent of their Dynamics NAV license.
- ✓ The ForNAV license covers an unlimited number of reports, so no need to spend time prioritizing individual reports.

Results

- ✓ Customers can save up to 95% on the cost of report conversion.
- ✓ Upgrade projects are decided and implemented faster.
- ✓ Customers benefit from the newer versions of Dynamics NAV - now and in the future.
- ✓ Upgrade projects are rescued, and customers walk away satisfied with their enhancement plan intact.
- ✓ You spend fewer resources on upgrade projects, and areas that truly support your customers’ business can benefit instead.
- ✓ Improved agility for modifying reports.



Reference

“I want to compliment you on the beautiful converter - it saves a lot of work, money, and frustration. The best part for us as a Microsoft Dynamics NAV Partner is that this tool helps us to upgrade our customers more easily, at a lower cost!”

Keith van der Straeten, Sr. Solution Architect & Consultant

HB Software b.v., The Netherlands



Ideal customer

- ✓ Customers currently on Microsoft Dynamics NAV 5.0 or NAV 2009 in the process of upgrading to Microsoft Dynamics NAV 2013 or higher.
- ✓ Customers on Microsoft Dynamics NAV 2009 or earlier, considering an upgrade to Microsoft Dynamics NAV 2013 or higher.
- ✓ Customers on Microsoft Dynamics NAV 2009 or earlier with an active enhancement plan with Microsoft.



Compelling reason

- ✓ Walk through your open upgrade offers, and get back to customers with a significantly improved offering - and do it before your competitor.
- ✓ Walk through your list of customers with an active enhancement plan who are "stuck" on Dynamics NAV 2009 - they are at risk.
- ✓ Look for existing customers with a strong need for capabilities in the newer versions of Dynamics NAV, such as the role-tailored client, access from mobile devices, and Microsoft Office 365 integration.



When to walk away

- ✓ If the customer has a strategy to use only RDLC, Report Builder, and/or Visual Studio for reporting. This could, for instance, be the case for larger groups with a Microsoft-only SQL-RDL reporting strategy.
- ✓ If the customer has a strong need for reporting across several Microsoft SQL databases or other database sources outside of Microsoft Dynamics NAV.
- ✓ If the customer's entire reporting needs can be solved using only PowerBI, Excel or similar tools.

Specifications

	NAV	CRM	O365	AX
Available for Platform	✓	☐	☐	☐
Minimal required version	NAV 2013			
	Available			
Via Appstore	☐			
Subscription based pricing available	✓			
Microsoft certified	✓			

Localised versions

Currency	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Localisation	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Translation	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Training	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓



Proud facts

- ✓ Quick and convenient
- ✓ 1:1 automated conversion
- ✓ Extended PDF support
- ✓ Support for Microsoft Word, Excel, and XML output
- ✓ No changes to objects in the database
- ✓ Requires no installation on clients
- ✓ Log file
- ✓ Support for Microsoft Dynamics NAV 2013, 2013 R2, 2015, 2016, and 2017
- ✓ Fast execution of reports on the server

Recognition



Readiness requirements

- ✓ Sign a ForNAV Partner Agreement.
- ✓ Walk through a 45-minutes online session.
- ✓ Take advantage of documentation, videos, FAQs, and Knowledge Base articles available online.
- ✓ Use our free support.
- ✓ [Download Reports ForNAV](#)
- ✓ [Order your free development license](#)
- ✓ Use external training available through partners (optional)