



A powerful tool to create, share and archive your perfect documents directly in your NAV application

Advanced-Forms® lite for NAV is a powerful tool to manage reports. Creating, distributing and archiving your documents could not be faster, easier and more affordable.

Quadira partner for Advanced-Forms® lite for NAV will add more value towards their customers by adding document creation and Output Management to their portfolio, while lowering project implementation time.

Challenges

- ✓ Creating reports can be time consuming, even small modifications become very expensive for your customer.
- ✓ Due to struggle with resources, projects delay or even cannot be started.
- ✓ Your customers would like to modify their reports themselves and decide how to distribute their reports.
- ✓ When upgrading your customers experience poor value for money paying again for the same report designs.

Solution

- ✓ Advanced-Forms® lite for NAV is integrated in Microsoft Dynamics NAV.
- ✓ Advanced-Forms® lite for NAV uses an intuitive graphical designer: no coding needed.
- ✓ Building and maintaining reports is user friendly and easy in Advanced-Forms® lite for NAV.
- ✓ Document distribution is fully configured on the customer card by the Dynamics NAV user..
- ✓ NAV report conversion is a strong part of the solution and saves a lot of time when implementing.

Results

- ✓ Save up to 1,5 days designing and creating reports per report.
- ✓ No worries for the need to redesign reports when upgrading.
- ✓ Expensive development resources will not be used to design reports, a junior consultant can do the job, resulting in fast implementations.
- ✓ Partners are considered more valuable, delivering a more complete solution.



Reference

“Nullam quis ria mollis ornare vel eu leo. Vivamus sagittis lacus vel augue laoreet rutrum faucibus dolor auctor. Nullam quis ria mollis ornare vel eu leo. Duis mollis, est non commodo luctus, nisi erat portula, eget mollis ornare vel eu leo.” (45 words)

Karel Boogert, Customerfacts BV

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Ideal customer

- ✓ Customers currently using Microsoft Dynamics NAV 2015 or higher of considering migrating to a new version.
- ✓ Customers considering creating their own documents and distribution rules (and lack knowledge about RDLC)
- ✓ Customers that do not want to invest heavily in report designs in this and future implementations
- ✓ Customers who want to be able to print from a public cloud to an on-premise printer
- ✓ Customers who need to add documents to their Dynamics NAV reports



Compelling events

- ✓ Check for those prospects with a case that needed just that extra value to convince them to choose for you
- ✓ Consider customers that need to upgrade, but have cold feet
- ✓ Improve your offering for those customers that will likely stall the project due to implementation time or costs, while increasing the customer value.
- ✓ Look into your existing customer base for those customers that need more flexibility when designing reports and automating their output process.



When to walk away

- ✓ If the customer has a strong need for document workflow (*)
 - ✓ Customers who have the need to create reports across several database sources outside Microsoft Dynamics NAV (*)
 - ✓ If customer need to access the archive from outside Microsoft Dynamics NAV or wants to store and access documents from SharePoint (*)
 - ✓ If the customer needs to send documents in Excel format (*)
- (*) Consider the extra capabilities of Advanced-Forms® Full version

Specifications

	NAV	CRM	O365	AX
Available for Platform	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimal required version	NAV2015			
	Available			
Via Appstore	<input type="checkbox"/>			
Subscription based pricing available	<input checked="" type="checkbox"/>			
Microsoft certified	<input checked="" type="checkbox"/>			

Localised versions

Currency	<input checked="" type="checkbox"/>												
Localisation	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Translation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Training	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

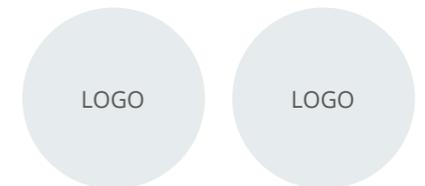
www.qbsgroup.com/solutions/quadira/



Proud facts

- ✓ A powerful tool to connect, create and share your perfect documents from within your NAV- application
- ✓ No changes to objects in the database
- ✓ Requires no installation on clients
- ✓ Integrated archive
- ✓ Fast conversion of reports to Advanced-Forms®
- ✓ Cloud printing
- ✓ Support for Microsoft Dynamics NAV 2015 and higher

Recognition



Readiness requirements

- ✓ Sign a Quadira partner Agreement.
- ✓ Take the Partner Advanced-Forms® lite for NAV Training
- ✓ Use our free Partner Sales support
- ✓ Use our free support
- ✓ Download Advanced-Forms® lite for NAV for own training and sales demo purposes AND for your own use

