Exelsys Customer Success Story
Schofield Lothian

schofield lothian

Exelsys helps Schofield Lothian to effectively manage its projects, expense claims and timesheets in integration with Microsoft Dynamics NAV

Client Profile

Schofield Lothian is a fast-growing construction and infrastructure consultancy operating from its offices in the City of London and providing clients with effective solutions to meet their project, commercial and operational needs. With over 11,000 engagements successfully completed since 1979, Schofield Lothian has considerable professional services experience and expertise, especially in the transport, infrastructure, property and energy market sectors.

Schofield Lothian offers Professional Services, delivering added value with a collaborative approach. The company has in-depth expertise in these practice service areas:

- Consents & Engagement
- Environment & Sustainability
- PM Services
- Estimating Services
- QS Services
- Contract Services
- Property Services

Exelsys HCM Case Study

The Challenge

As a company Schofield Lothian was using a historic system which had been with the company for years, however due to the dated nature of the system there were many issues arising. As the nature of the company is to provide consultants to various clients, a large proportion of the staff are based away from head office. Therefore what was needed was a more novel and efficent way for the staff to easily enter their timesheets and expenses on a weekly basis.

The company had adopted a manual way of processing expenses but due to the companies general growth this manual way was proving to become impractical. At this point a decision was made to find a time & expenses system which would work integrated with Microsoft Dynamics Nav (the ERP software used) and was easy for our staff to access remotely. Schofield Lothian focused on finding a solution that would help to achieve the following:

➢ Automate and streamline processes and giving staff the freedom to carry out tasks by using their mobile devices and ensure anytime, anywhere access for all employees
➢ Automate the recording of time and expenses against projects
➢ Automate leave management
➢ Improve employee productivity with self-service
➢ Integrate with Dynamics NAV

"After an in-depth tender process, where Schofield Lothian saw around 20 prospective systems, the decision was taken to go with Exelsys"

Christopher Walsh, Financial Controller

The Solution

According to Schofield Lothian's Financial Controller, Christopher Walsh: "After an in-depth tender process, where Schofield Lothian saw around 20 prospective systems, the decision was taken to go with Exelsys, who are a smaller player in the UK, but who have however, an extensive portfolio of clients elsewhere. Exelsys' customer service & support is good and is provided at a personal level which fits in well with Schofield Lothian's Key Values.

Exelsys HCM Case Study

One of our critical requirements was for the new system to be able to integrate with Microsoft Dynamics NAV. Fortunately Exelsys was built using Microsoft technology and had a connector with Dynamics NAV which could be adopted to fit our own integration requirements. This knowledge of Dynamics NAV mainly brought in by Exelsys founder Kyriacos Fiakkas, who previously worked with NAV since its early days, was very useful in providing us adequate support where necessary.

Even with all the challenges documented, Exelsys met the criteria necessary to work with our current and future hosted desktop environments."

The Benefits

With the Exelsys Mobile application employees are able to record their time spent on projects as well as expenses as they are incurred, even when they are on the move. Every employee can easily enter and attach their expense claims and then submit their expense statements for approval according to the company's policy, usually on a weekly or monthly basis. Being available on the Cloud on a 24x7 basis, employees can enter their expenses at any time and from almost any device.

Exelsys is unique in that it sends approval request notifications with text that is defined by you and allows the approver to action the request right from within the email, without requiring to log into the Exelsys application.

All of these benefits mentioned are further backed up by the use of the mobile application as well as the support team available at Exelsys.

"With the Exelsys Mobile application employees can record their time spent on projects as well as expenses as they are incurred, even when they are on the move. "

Christopher Walsh, Financial Controller

About Exelsys

Exelsys is a software development company specializing in the new Cloud computing platform. It develops new technology applications based on the latest tools and technologies and delivers its products and services through a network of business partners around the world.